



What is the Corporate Partnership Programme?

The Jersey International Business School Corporate Partnership Programme is a way of enabling businesses to invest in their employees and benefit from a range of discounted pricing solutions on short courses, programmes and professional qualifications.

In addition, Corporate Partners will have access to a relationship managed service and exclusive events.

Membership of the Corporate Partnership Programme is for a one-year renewable term.

Benefits for Corporate Partners

A key aspect of membership is a managed relationship that ensures you get individual attention from us at all times. This means that your company gets a sound return on its investment and we get the benefit of your experience and vision.

Our Corporate Partners enjoy:

- A 20% discount on the cost of all Short Courses and Certificated Awareness Programmes
- A 10% discount on the cost of all Professional Qualifications*
- A 10% discount on the cost of all CPD events and seminars
- Special discount on Anti-Money Laundering e-Learning
- Access to exclusive Corporate Partner network event
- Increased profile resulting from identification as a Corporate Partner on the JIBS website and marketing literature
- Approved usage of the JIBS Corporate Partner logo
- Discounted use of Business School training facilities for in-house training or strategy events

* In the case of STEP qualifications, a 5% discount is applicable subject to a minimum of three STEP Programme delegates registering for the same paper at the same time.

Cost of Corporate Partnership Programme

We recognise that the discounts available through the Corporate Partnership Programme may be of greater value to organisations with larger numbers of employees. In the interest of fairness, the annual cost of membership of the Programme is therefore tiered as follows:

Small Businesses (1–24 employees)	£500
Medium Businesses (25–100 employees)	£1000
Large Businesses (101+ employees)	£1500

To preserve the confidentiality of employee numbers Corporate Partners will not be publicly identified as Small, Medium or Large. All Corporate Partners will receive equal profile in JIBS literature and online.

